



Porthus acquires Seagha activities

Investor Relations Presentation

September 5, 2007

WWW.PORTHUS.COM

Introduction

Acquisition Facts & Figures

Compelling Combination of Porthus & Seagha

NEWS announced this morning

Agreement signed on the *acquisition of activities* of Seagha by Porthus

Highlights

- Porthus acquires all Seagha activities with respect to electronic data transmission;
- Win-win scenario for both Porthus and Seagha;
 - Acquisition allows Seagha to broaden scope of offering and international exposure;
 - Acquisition provides Porthus valuable customer base and industry knowledge.

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ACQUISITION CONSIDERATION

- The acquisition consideration on a cash free basis amounts to € 3,850 mio;
- Transaction will be financed through the available cash position.

SEAGHA & PORTHUS

- For the financial year that ended December 31, 2006 the acquired Seagha activities represented € 3,8 mio in total revenues;
- Seagha employs 30 people in Antwerp, Belgium;
- The Seagha platform supports an average of 2.8 million transactions per month;
- Porthus will cover over 80% of all electronic customs declarations currently submitted in Belgium;
- Porthus will gain an installed base of nearly 500 customers, of which many large international organizations.

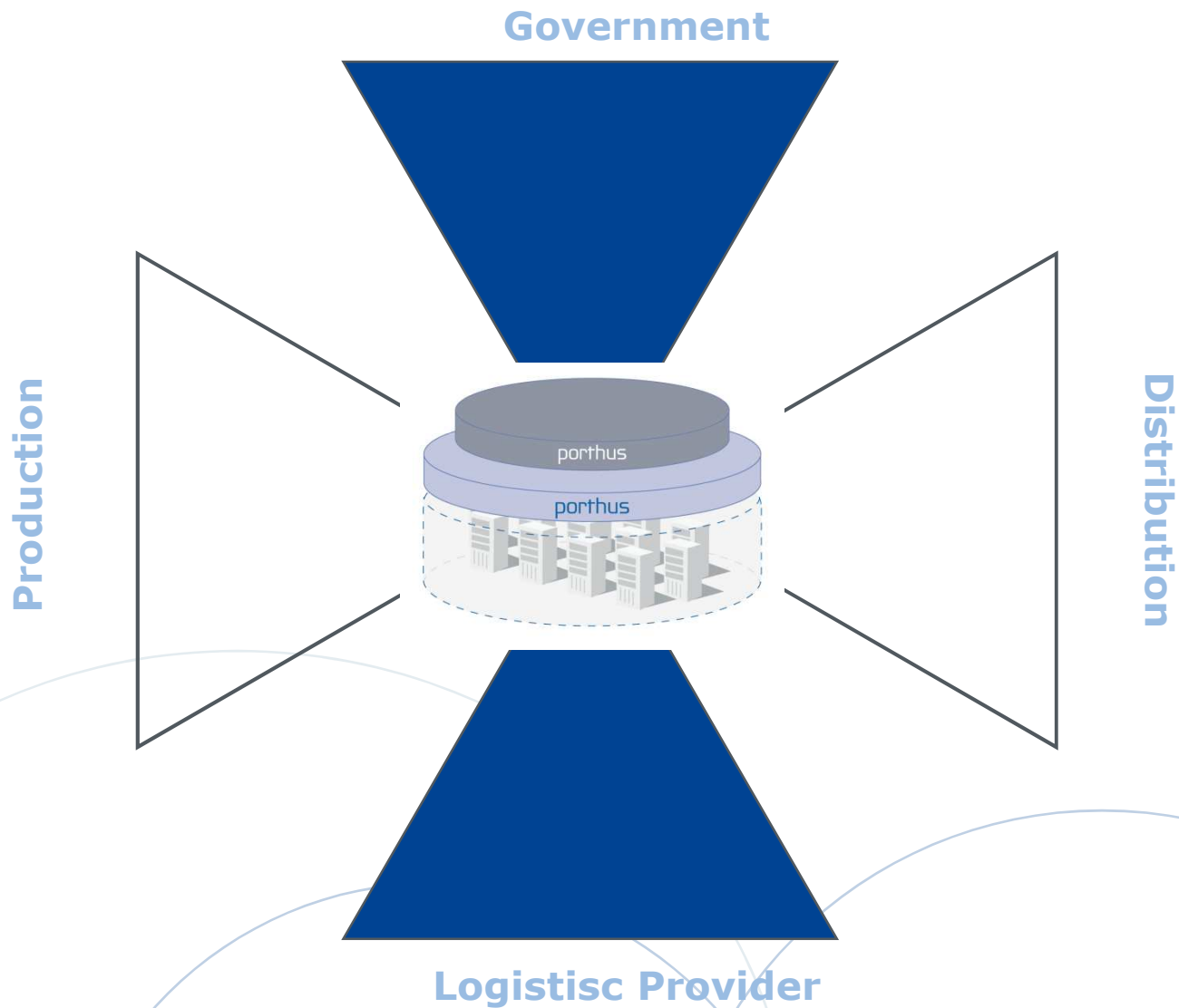
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Evolution in Supply Chain integration...
Not just buy – sell –side integration...

porthus[®]
BUSINESS WITHOUT BOUNDARIES

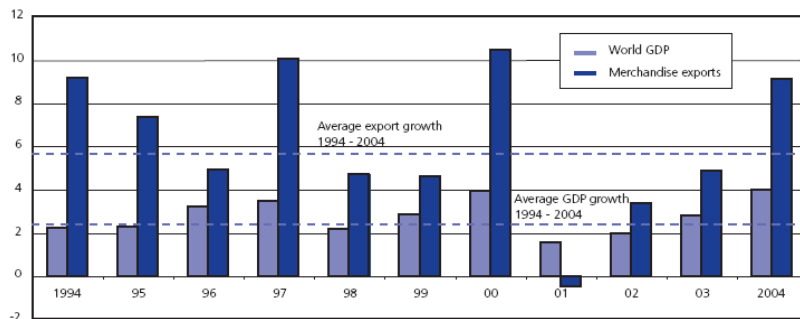


Market evolution

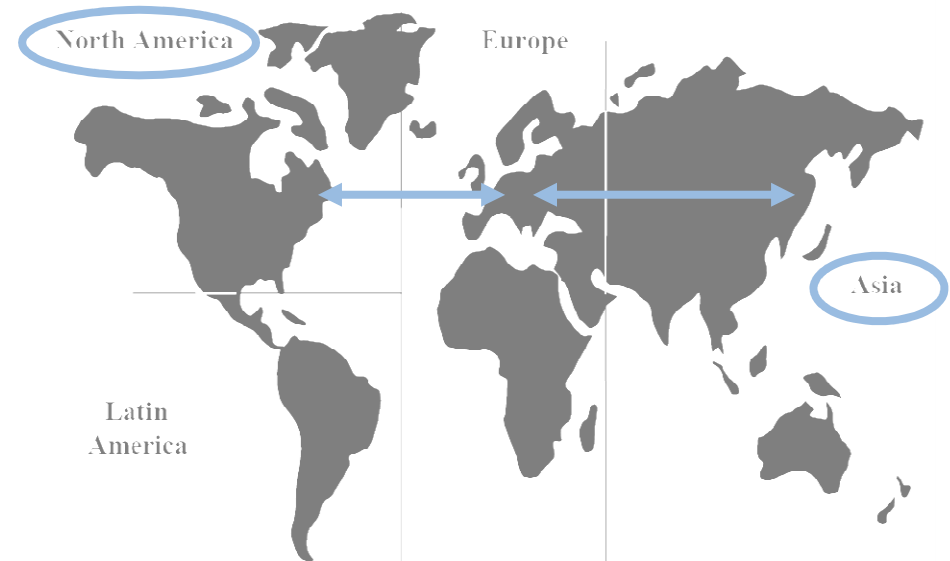
Global trade volume = Approx \$8 trillion

Growth in the volume of world merchandise trade and GDP, 1994-2004

(Annual percentage change)



→ Admin Costs = 7% trade volume



- **Market Demand**

- Integrated processes: security, compliance, efficiency, ...
- Globalisation, Consolidation
- EU: Key geographical position

- **Service Providers:**

- Integrated supply chain solutions
- International solutions and support centers

Opportunities: Market evolution

WHO

- Manufacturers/Shippers
- Hauliers/Logistics integrators
- Transport & logistics operators
- Customs authorities
- Port authorities

WHAT

Avoid inefficiencies in transit times because of security requirements;

Improve collaboration, performance and flexibility of logistics;

Avoid multiple entry of identical data;

Increase efficiency in administrative processing;

Contribute to visibility, and dynamic logistics chains;

Increase forwarding capacity through inter-modality;

HOW

Platform for Tradelanes & integral risk management by customs

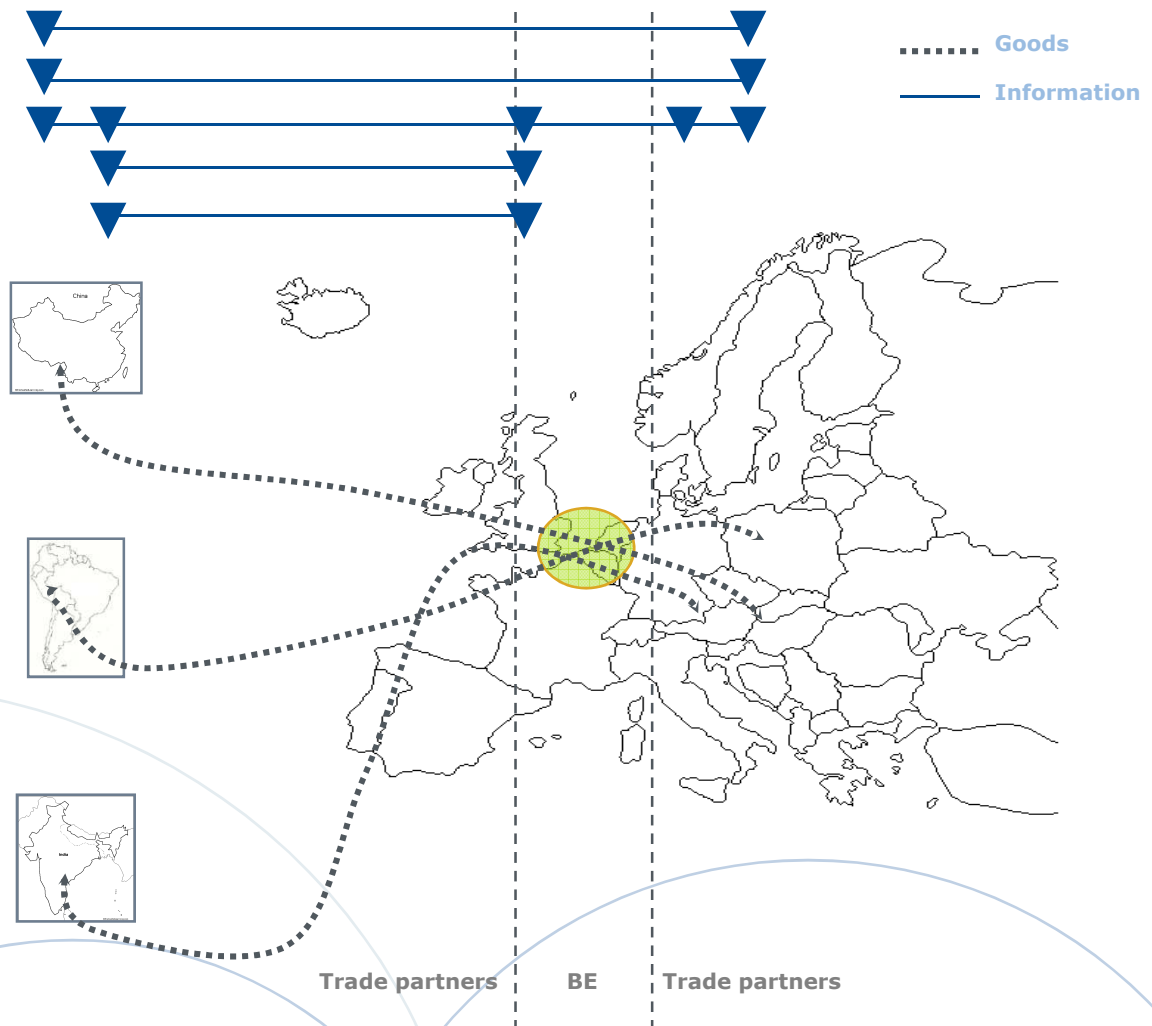
Shipment management tools within the whole logistics community;

Single-window approach (e.g. goods information);

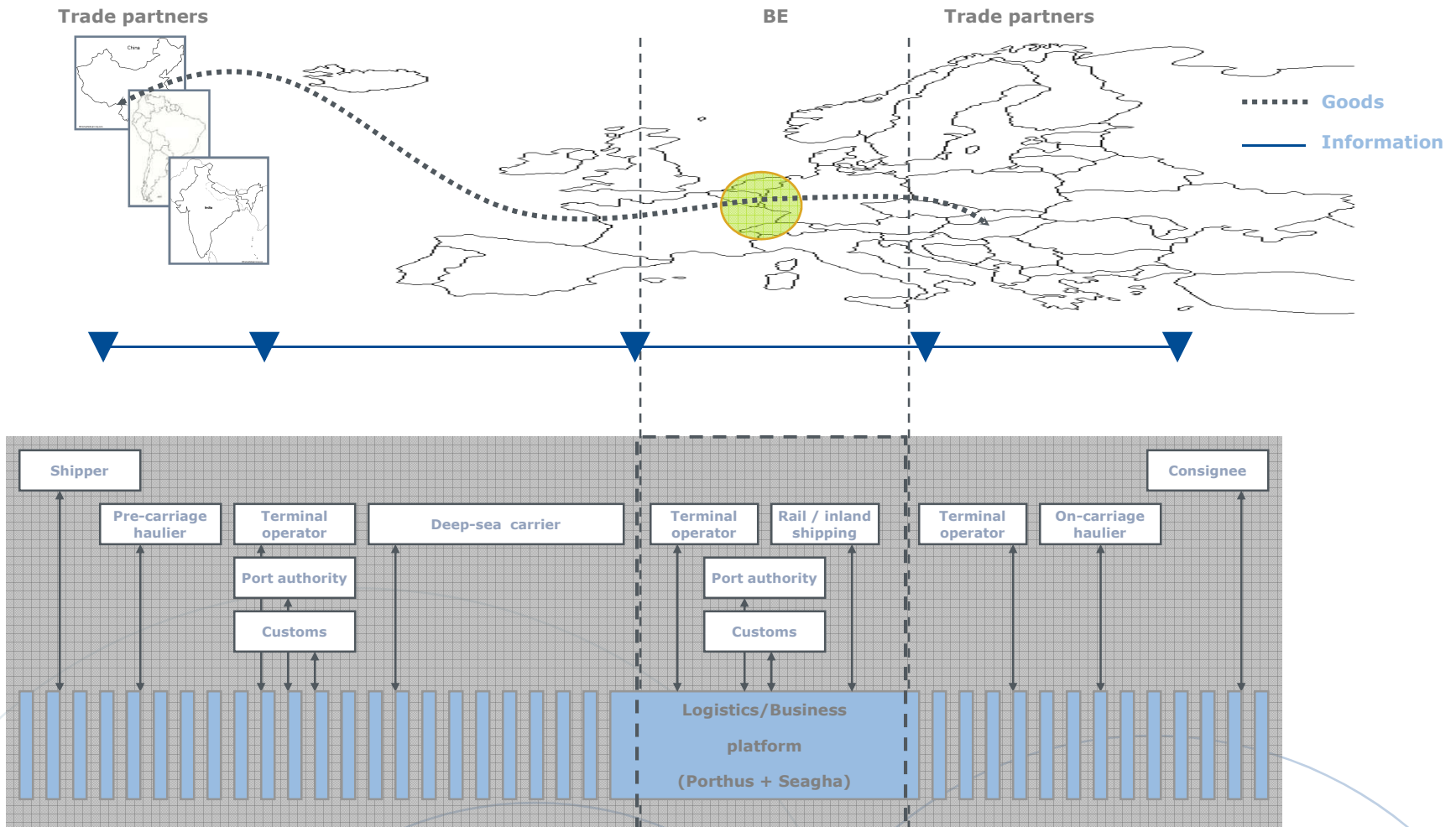
Electronic data exchange throughout the whole chain;

Provisioning of real-time status information & in-transit tools;

Integration and tools for inter-modal transport possibilities;



Opportunities: Solution providers



Porthus.net Customs Solution



Porthus.net Customs handles all European Customs formalities, including

- Compliance
- Integration
- Efficiency

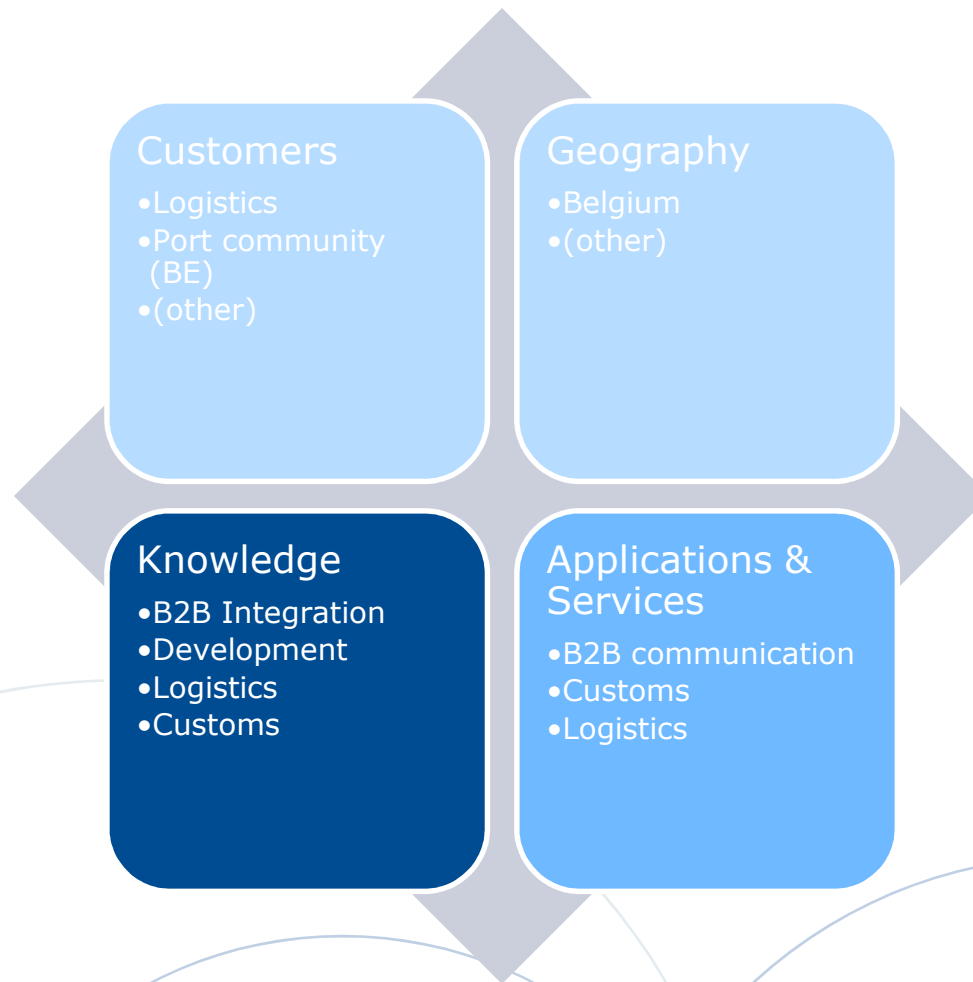
Porthus.net Customs is a **complete service**:

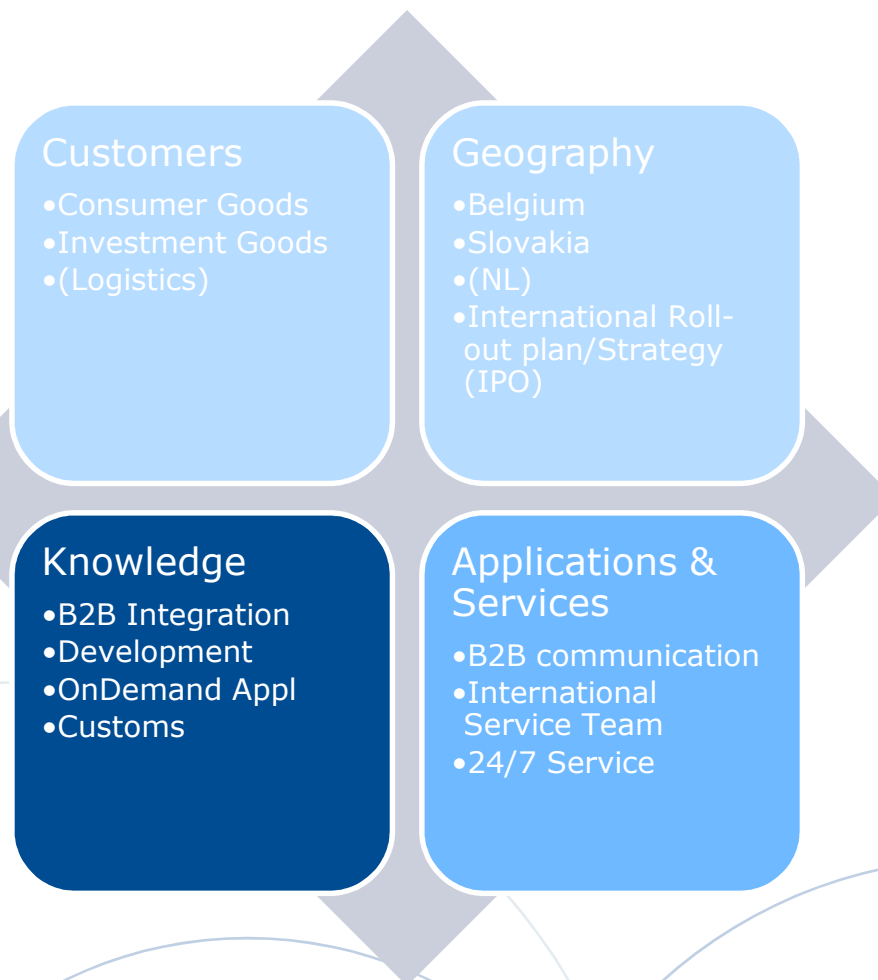
Software, Conversion & Communication;
Integration of back-end system(s) with EU customs authorities;
Operations;
Service desk;
Training;
Legal Watch

**Business
Process
Outsourcing**

Customs

- **(OnDemand): Only pay per usage - Predictable cost**
- **(SaaS): No investment in infrastructure - No maintenance hassle and specific IT knowledge required inhouse - Increased efficiency (any time – anywhere)**
- **(ONE Solution): ONE Application - Increased efficiency - Single View for all EU countries from any customer location**
- **(Support & SLA): Facilitate customer AEO certification with respect to IT requirements - Complete IT BPO - 24/7 Customer Service Helpdesk**
- **(Complete Solution): ONE supplier for all services (software, implementation and maintenance)**





Synergy: Seagha + Porthus

Customers

- Logistics
- Port Community
- Consumer Goods
- Investment Goods

Geography

- Belgium
- Slovakia
- (NL + FR)
- International Roll-out plan/Strategy (IPO)

Knowledge

- B2B Integration
- Development
- OnDemand Appl
- Customs
- Logistics
- 150 employees

Applications & Services

- B2B communication
- Customs - Logistics
- International Services 24/7

Employees: > 150 experts in 3 countries (BE, NL, SK) and expanding

Customers: nearly 1000 covering customer locations throughout Europe; Belgium, the Netherlands, Luxembourg, France, UK, Slovakia

Professional and Reliable Service Company on EU level

Monday, September 17, 2007

Full-year Results Financial Year 2007
(period ending June 30, 2007)

Saturday, October 6, 2007

Porthus at VFB Dag van de Tips 2007

Tuesday, October 9, 2007 at 10:00 hrs

General Shareholders Meeting 2007